



The NATA Airline Services Council

The National Air Transportation Association (NATA) formed the Airline Services Council (ASC) in 2002 to further the interests of companies that provide services to scheduled air carriers as their primary business. The primary goal of the NATA ASC is to serve member companies and provide a voice within the public policy arena, especially on issues that impact their viability and profitability.

Today, the ASC represents local, regional, state and international aviation service providers that account for approximately \$5 billion in combined revenue, employ over 90,000 employees, and provide services at 425 airports in 67 countries. Those organizations are an integral component of the national air transportation system offering a broad range of airline- and airport-related services, including:

- Passenger In-Terminal Services
- Ramp Handling
- Cargo And Mail Handling For Domestic And International Airlines
- TSA-Regulated Inspection, Monitoring And Screening
- Into-Plane Fueling
- Aircraft De-icing
- Skycaps And Wheelchairs
- Ground Support Equipment Maintenance, Leasing, And Sales
- Distribution Of Specialized Airport Equipment
- Cabin Cleaning And Janitorial Services
- Airline And Airport Technical Support
- Aviation Law
- Airport Property Development



NATA's Airline Services Council was formed to accomplish:

- Improve safety and security by working closely with governmental agencies to help shape aviation policy
- Promote the economic interests of aviation services companies to ensure viability of strong competition
- Identify risks to and opportunities for the airline services industry
- Jointly address high importance initiatives and, when appropriate, lobby on behalf of ASC members before government and industry
- Enhance the understanding of ASC concerns by governmental and airport authorities and achieve regulatory, legislative or market improvements that benefit ASC members
- Provide the catalyst and a forum for industry discussion and education
- Have its members recognized as integral to the success of the transportation infrastructure by government officials and the greater scheduled air carrier community

ASC Agenda

Backed by the resources, leadership and reputation of the NATA as a highly respected advocate, the ASC has brought the airline services industry full recognition by government and other entities. In addition, the ASC has provided its members with an awareness of new and proposed aviation rulemaking as well as non-aviation-related legislative proposals that could impact their businesses. In conjunction with this, the ASC has established peer-to-peer communication among its members, which has enhanced access for industry leaders to Members of Congress and senior officials of the Department of Transportation and the Department of Homeland Security, including key executives of the Transportation Security Administration.

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ASC Member Benefits

NATA Airline Services Council members receive the following benefits:

- Unique opportunities for peer-to-peer benchmarking and information exchange via two in-person meetings annually
- Access to the only U.S. forum for airline services companies to discuss legislative, regulatory and security issues
- Individualized federal advocacy, representation and case work for NATA ASC issues
- Enhanced access to federal officials, including Congress, the Department of Transportation, the Department of Homeland Security and the Transportation Security Administration
- Full recognition by government and other entities that the airline services providers have an opportunity to improve upon proposed legislation or regulations
- Up-to-date news and information tailored expressly for NATA ASC members and delivered via email
- Media advocacy on behalf of members in defense of airline services companies