



NATA  
National Air Transportation Association  
The Voice of Aviation Business

# FBOs Above & Beyond

NATA's "FBOs: Above and Beyond" initiative highlights the extraordinary services provided by our Fixed Base Operator (FBO) members. The association's goal is to provide a well-rounded perspective on the FBO industry, directly from those with first-hand experience.

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"I would like share my great experience with Business Jet Center in Dallas, TX. I was a base customer for a year and still utilize them when transiting through Love Field. The staff and services they provide are consistently outstanding. The FBO also is very active in charities and is constantly running benefits for worthy causes. World class operation in my opinion." – submitted by Entergy

"Business Jet Center (KDAL) is the FBO I judge all other FBOs against. The line techs are professional and well trained, the CSRs polished and accommodating, and the leadership and support staff are the best around. This is a company that from the top down wants to leave a positive mark on whoever they come in contact with. I am so proud to call a good number of Business Jet employees my friend." – submitted by Garrett Day, Dayviation, LLC

"Business Jet Center in Dallas, TX has always had the can-do attitude that lives up to their moto "A Better FBO Experience." Attention to detail, even the simplest things, are never over looked and that distinguishable customer service is what differentiates BJC from other FBO's. Business Jet Center is consistent with the genuine concern to ensure passengers and crew alike have the best experience possible while in their care. The support and professionalism BJC offers is first class." - Heith Hairrell, Pilgrim Enterprises

  
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Business Jet Center hosted its 5<sup>th</sup> Annual, Cleared to Land on the Green Charity Golf Tournament on November 10, 2017. A record breaking \$45,000 was raised on a picture-perfect day and donated to Folds of Honor and Patriot Paws Service Dogs. Both charities assist families of military veterans by providing assistance through educational scholarships or living assistance.

To date, Cleared to Land on the Green has donated over \$150,000 in support of those who have and continue to serve our country in the armed forces.

"Our hearts are so full with the amount of support we have received over the years, and especially this year. We know freedom comes with a hefty price and this is one small way we can say, 'Thank you'. It is also such an honor to work with all of those who support our tournament, but most importantly, our veterans. From the sponsors and golfers to the volunteers, everyone makes this event such an exciting day that we all look forward to more and more each year," said Cat Clay, Tournament Coordinator.

Hosted at the elite Cowboys Golf Club in Grapevine, TX, the day was kicked off with a gourmet breakfast, followed by a putting & chipping contest, prior to a shotgun start. Tournament participants then enjoyed a variety of games and competitions at each hole, as well as a plethora of giveaways, snacks and specialty drinks throughout the day. One of the highlights of the event took place on hole number four where golfers were given the opportunity to shoot their golf ball 400 yards out of a custom cannon onto the green in exchange for a small donation to the tournament charities. A new contest to the tournament this year took place on hole 18 called "The Big Stik" where golfers had the opportunity to hit a drive with an oversized six-foot driver, also in exchange for a small donation.



An awards ceremony and dinner concluded the evening with special guest speakers from Folds of Honor and Patriot Paws sharing personal testimonies on how each charity has assisted his or her families. Patriot Paws also brought three trained service dogs and performed a demo for our golfers. To end the evening, his and hers Apple Watches and the opportunity to name a Patriot Paws puppy just entering training were raffled off as grand prizes. This also includes the opportunity to keep up with the puppy's training progress, when the puppy graduates, and gets placed with a well-deserved veteran.

Business Jet Center recently established its own 501(c)(3), Business Jet Cares, Inc., to help facilitate its ongoing community involvement projects such as the annual Charity Golf Tournament and their annual Christmas Program, which has provided gifts and services to over 200 families during the holidays over the past four years. – submitted by Cat Clay, Business Jet Center

**Read other stories and share your FBO experience(s) at [www.nata.aero/aboveandbeyond](http://www.nata.aero/aboveandbeyond).**