



NATA's "FBOs: Above and Beyond" initiative highlights the extraordinary services provided by our Fixed Base Operator (FBO) members. The association's goal is to provide a well-rounded perspective on the FBO industry, directly from those with first-hand experience.

MFC AVIATION SERVICES A Mercy Flight Central Company

"MFC Aviation Services took over duties as the FBO at Canandaigua Airport (KIUA) in July 2017. MFC Aviation Services and the airport owner, the Ontario County Industrial Development Agency, are making significant strides to enhance services to all users of the airport. The future is very bright for this airport through recent award of grants to support construction of a new terminal and a new hangar facility. The local community recognizes the importance of this airport to economic development in the area and thus strongly supports current initiatives.

MFC Aviation Services has a unique business model in that it is part of Mercy Flight Central, a 501c3 charitable organization that provides helicopter air ambulances services to the Finger Lakes and Central New York regions. MFC Aviation Services was formed to fulfill the needs of this community by serving as the FBO. All proceeds from its activities will be directed back to its parent organization, Mercy Flight Central, enabling it to provide not-for-profit air medical transport to those in critical need. This arrangement creates a win-win situation for all concerned as the aviation customers of Canandaigua Airport receive outstanding service, while knowing that income generated will support a very worthy cause within this community." – submitted by Jeff Bartkoski, MFC Aviation Services

Read other stories and share your FBO experience(s) at www.nata.aero/aboveandbeyond.